MHE

COMPANY
PROFILE

Chairman's Statement

MHE saw the light in 2007, with the intent of becoming a global exporter of infrastructure commodities. As we grew, we realized deeper values in orchestrating technology landscapes, architecting solutions that withstand the test of time, and empowering rising talents. We captured the essence of digital, and we love to share it.

EMPOWER is not an empty filler word that we liberally use. We recognize the value in catering leading technology for technology leaders. By doing this, we contribute to shaping the future of businesses through bridging the gap between business trajectories, and technology roadmaps.

TAREK EL-HADDAD
CHAIRMAN

Embrace innovation, seize opportunity, and forge ahead with unwavering determination. Together, we can transform challenges into triumphs and carve a path towards limitless possibilities.

MHE's Story

MHE was established in 2007 by Tarek Elhaddad and Mohamed Mowafy, both seasoned professionals with extensive expertise in complementing IT domains. Tarek has served the software industry in Egypt for over three decades, catering to banks, healthcare providers, enterprises, and governmental entities before co-founding MHE. Meanwhile, Mohamed has spent over a decade designing, implementing, and maintaining enterprise-grade network and cybersecurity solutions. Together, their skillsets have resulted in an unparalleled synergy in understanding client requirements and tailoring solution offerings.

Over the years, MHE has evolved into a unique provider of IT and cybersecurity solutions and services, capable of delivering end-to-end support for all your ICT needs - be it day-to-day operations, future requirements, or complex projects.

As your technology arm, we aim to bridge the gap between your business objectives and technology roadmap, enabling you to stay ahead with maximum ROI.

With the advancements in technology, MHE has expanded its service portfolio to include a range of remote services that can help you maintain tight control over the operation and security of your IT assets and resources. Our tools leverage proactive monitoring and remediation of behavior-based threats, thereby taking a significant burden off your organization's human and financial resources.

About

MHE

LEADERSHIP

Tarek Elhaddad
Chairman

Mohamed Mowafy
Cofounder/COO

Mahmoud Naguib
CFO

MANAGEMENT

Nayera Shaker
Operations Manager

Hager Taia
Telesales Manager

Baher Hakiem
Bus. Dev. Manager

Fatma Hosny
P&R Accounts Manager

SALES & ACCOUNTS

Walid Elgebaly
Sales Account
Manager

Yasmine Wafeek
Inside Sales
Specialist

Walaa Mahmoud
Inside Sales
Specialist

Nehal Elmaghraby
Sales Account
Manager

ENGINEERING

Ali Amr
Sr. Network &
Security Engineer

Nady Muhammed
Presales Engineer

Yara Hamdi
Cybersec./Pentesting
Engineer

Ahmed Mostafa
Network Security
Engineer

MISSION

Continuously assessing and upgrading our service portfolio to align with regional needs, global practices and timeless innovations.

VISION

A Regionally recognized cybersecurity solutions provider. Setting the trend with the latest technologies and practices.

SERVICEABLE GEOGRAPHIES

MHE's operations extended beyond the borders of the **Arab Republic of Egypt**. The team is happy to serve customers across the **Middle East**, **Africa** and **GCC** regions through our Dubai-based office, MHE's move came to life to serve clients through an **MSSP model**, focused on offering **Managed Security Solutions** and **subscription-based cybersecurity services**.
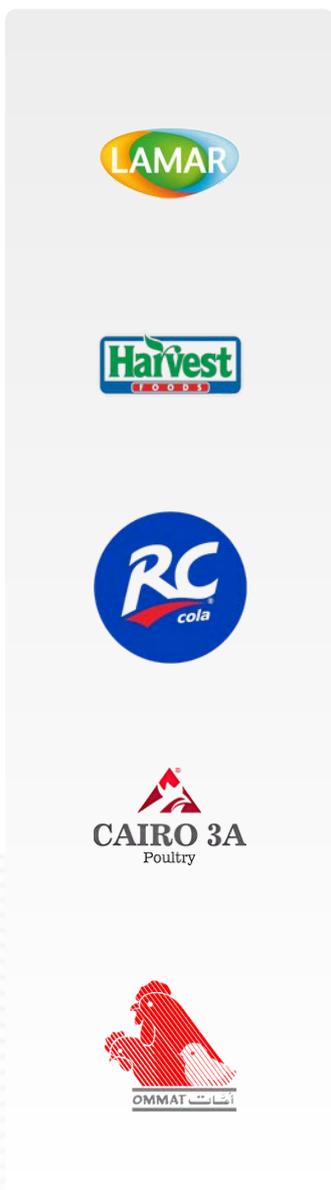
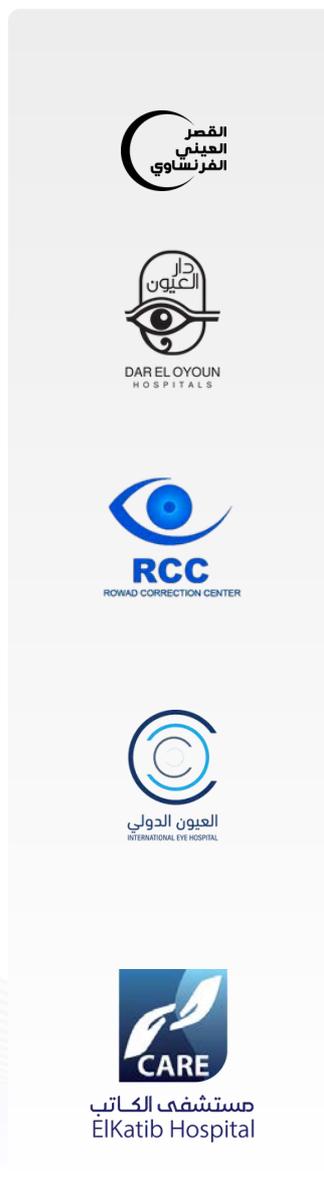# References

NON-BANKING
FINANCIAL SERVICES

THE KUWAIT EGYPTIAN INVESTMENT CO.

FiNBi

Delta Insurance

GIG EGYPT

AXA

شركة استاندرد لتداول الاوراق المالية
STANDARD FOR SECURITIES

أموال

العربي الافريقي الدولي لتداول الأوراق المالية
arab african international securities

AUR CAPITAL
PRIVATE EQUITY HOUSE OF EGYPT

mdp
MASRIA DIGITAL PAYMENTS

KEY
ACCOUNTS

iscore

EGYPTAIR

ELSEWEDY ELECTRIC

ORASCOM CONSTRUCTION

ORASCOM INDUSTRIAL PARKS

ABOU GHALY MOTORS

FOOD
INDUSTRY

LAMAR

Harvest FOODS

RC cola

CAIRO 3A Poultry

OMMAT أمات

HEALTH
CARE

القصر العيني الفرنساوي

دار العيون
DAR EL OYOUN HOSPITALS

RCC
ROWAD CORRECTION CENTER

العيون الدولي
INTERNATIONAL EYE HOSPITAL

CARE
مستشفى الكاتب
ElKatib Hospital

Vendors &
Partnerships

TECHNOLOGY VENDORS
PARTNERSHIPS

SONICWALL®
Mastery-Gold Partner

Barracuda
Premier Partner

CROWDSTRIKE

paloalto NETWORKS

FORTINET®

One IDENTITY by Quest

elastic

RUCKUS® COMMSCOPE

COMMVAULT®

Meraki

Acronis

veeAM

eset®

kaspersky

Synology®

@IRONSCALES

ManageEngine

TREND MICRO™

Microsoft

Schneider Electric

CISCO

COMMSCOPE®

MHE IS VENDOR AGNOSTIC

Top tier partnerships are a testament to continuous improvement and development. However, MHE understands that each digital environment is unique, and solution fits vary. MHE's position is to guide and recommend but not impose a solution.

Products
&Solutions

SOLUTIONS &
SERVICES - 1/2

Network Security

Next-Generation Firewall

URL/DNS Filtering

Secure SD-WAN

Centralized Management

Secure Access

Zero Trust Network Access (ZTNA)

Managed Network Security

Sandbox

Application Security

Web Application Firewall

API Protection

Advanced bot protection

DDoS protection

Secure App Delivery

WAFaaS

Managed WAF

Cloud App Security

Datacenter Infrastructure

Server Racks and Rooms

Infrastructure as-a-Service (IaaS)

Platform as-a-Service (PaaS)

Storage Area Network (SAN)

Network Attached Storage (NAS)

Hyperconverged Infrastructure (HCI)

IP Surveillance

Power Backup (UPS)

Enterprise Networking

Managed Network Services

Structured Cabling

Wireless LAN

Network Management

Network Switches

Data Protection

Backup and Recovery

MS365 Backup

Business Cont. and Dis. Rec. (BCDR)

Managed Backup

Cloud Backup

Identity Protection

Active Directory Management (ADM)

Privileged Access Management (PAM)

Secure Access

Zero-Trust Network Access (ZTNA)

Network Access Control (NAC)

Identity and Access Management (IAM)

Identity Threat Detection & Response (ITDR)

SOLUTIONS &
SERVICES - 2/2

Endpoint
Protection

Next-Generation Antivirus (NGAV)

Endpoint Detection and Response (EDR)

Endpoint Det. and Response as-a-Service (EDRaaS)

Endpoint Management (EDM)

Mobile Device Management (MDM)

Patch Management

Managed Endpoint Detection & Response (MEDR)

Data Loss Prevention (DLP)

Device Control

Application Control

Security
Operations

Log Management

Security Incident and Event Management (SIEM)

User and Entity Behavior Analytics (UEBA)

Endpoint Detection and Response (EDR)

Network Detection and Response (NDR)

Extended Detection and Response (XDR)

Managed Detection and Response (MDR)

Security Operations Center as-a-Service (SoCaaS)

Vulnerability Management

Application Performance Monitoring (APM)

E-mail
Security

Spam and Advanced Persistent threat Protection (ATP)

Impersonation Protection

Domain Fraud Protection

Encryption and Data Loss Prevention (DLP)

Cloud-2-Cloud Backup (C2C)

Incident Response (IR)

Security Awareness Training

Account Takeover Protection (ATO)

Business E-mail Compromise Protection (BEC)

Managed E-mail Security

E-mail Continuity

Network
Operations

Centralized Management

Performance Monitoring and optimization

Infrastructure Monitoring and optimization

**empower
you soon.**

Managed
Security
Services

MANAGED SECURITY
SERVICES

MHE MSSP

Managed **S**ecurity **S**ervices **P**rovider

With the Managed offering through **MHE-MSSP**, you can rest assured that your team will have a reliable technology-arm, proactively keeping your assets tightly maintained, vigilantly monitored and cyberthreats, and perpetually optimized. All to match the growth of your business!

Managed Services: *noun (plural)*

Definition:
A practice in which a business offloads certain IT and/or cybersecurity operations, maintenance, or support tasks to a third-party provider, who assumes ongoing responsibility for monitoring, managing, and optimizing the services.

Example Sentence:
"Many companies rely on managed services to handle their cloud infrastructure, cybersecurity, and network maintenance efficiently."

	MANAGED SECURITY SERVICES	TRADITIONAL IT SERVICES
Cost Model	Predictable, subscription-based pricing	Pay-per-incident, often unpredictable
Approach	Proactive monitoring & prevention	Reactive (after issues occur)
Expertise	Access to specialized MSP teams	Limited to in-house or on-call team members
Scalability	Easily scalable with business growth	Requires hiring/training more team members
Downtime	Minimized through continuous monitoring	Higher rates, prolonged outages
Includes	Solution/product + License + Professional Service	Solution/product only

MANAGED[X]

GUARD YOUR BUSINESS WITH MANAGED SOLUTIONS

NEXT-GEN SUBSCRIPTION-BASED PROTECTION

Smarter Security. Stronger Defense.

Managed **Endpoint**

Unified Endpoint Management (UEM)

Mobile Device Management (MDM)

Managed **EDR**

Endpoint Protection (EPP)

Endpoint Detection and Response (EDR)

Managed **Firewall**

Next Generation Firewall (NGFW)

Software Defined WAN (SD-WAN)

Datacenter Firewall

Intrusion Prevention System

Managed **WAF**

Web Application Firewall

DDoS Protection

Botnet Protection

Application Protection

API Protection

MANAGED[X]

GUARD YOUR BUSINESS WITH MANAGED SOLUTIONS
NEXT–GEN SUBSCRIPTION–BASED PROTECTION
Smarter Security. Stronger Defense.

Managed E-mail

E-mail Gateway Security

Account Takeover Protection

Business E-mail Compromise

Impersonation Protection

Data Leak Prevention

Managed SASE

Zero-Trust Network Access (ZTNA)

Firewall-as-a-Service

Secure Web Gateway

Cloud Access Security Brokerage

Private Access

Managed Backup

Business Continuity and Disaster Recovery (BCDR)

Direct-to-Cloud (D2C)

Cloud-to-Cloud (C2C)

Managed Identity

Identity Access Management (IAM)

Multi-Factor Authentication (MFA)

Single Sign On (SSO)

PURPLE[X]

ALWAYS ON PROTECTION SERVICES
READY TO SECURE SMARTER?
Test your defenses or have us guard them

PurpleVAPT

Managed **Vulnerability Assessment** and **Penetration Testing** services for your Network, Mobile/Web Applications. Provided as One-off service, or in continuous **as-a-Service model**.

PurpleSentinel

Managed Extended Detection & Response Services and Managed Detection and Response Services for your technology infrastructure, threat landscape and digital assets.

PurpleSOC

A full-fledged team of engineering experts, running a Security Operations Center that is ready to empower your organization with insightful dashboards and actionable reports.

PurpleSentry

Cyberthreat Intelligence, Attack Surface & Exposure Management & Digital Risk Protection. Know all the threats outside your controlled perimeter like the Dark Web and foreign domains.

MHE-MSSP

MANAGED SECURITY SERVICES
SUBSCRIPTION PROCESS

Initial contact
- Discovery Call
- Defining Need

Presales Meeting
- Solution Architecture
- Technical pitch
- Budgeting and Optimization
- Deployment Roadmap

Delivery
- Procurement
- Configuration and Setup
- Deployment
- Testing and Validation

Post-Delivery
- Proactive Monitoring
- Remote Management
- On-site support
- Ticketing & Helpdesk
- Licensing and Renewals

SCOPE OF SERVICE

Technical
Consulting

The technical team, which is led by one of the founding members of MHE possesses over 15 years of market-focused experience, ready to be shared with you pre-agreement. During the meeting you will be reassured by the depth and breadth of expertise the team can showcase in the technical and business realms.

Solution
Architecture
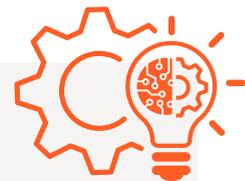
Get the latest technology and solutions presented to you with use-cases integrated specifically for your organization and environment. Our vendor-agnostic approach ensures flexibility of solution design and integration.

Budgeting
and Roadmap

After researching the available solutions and products from local distributors and global service providers, our team uses advanced calculations to ensure that your goals will be met with optimal budget. With the wide variety of partners and provisioning models available through MHE, rest assured that you'll be getting the best value for your investment.

SCOPE OF SERVICE

🌐

Deployment & installation

The requested products, solutions and services get deployed after agreeing on a roadmap, ensuring minimal downtime and a shortest time to full operation. A team of technicians, electricians and engineers work relentlessly to help you go live with your solution in the shortest amount of time

Post-delivery services

Leverage AI-driven tools and a team of experienced technicians to proactively monitor your technology assets and help your team make snap decisions on how to manage datacenter appliances, endpoints, cloud assets and web applications.

Our first line-of-defense approach ensures that your team will not be consumed by alert fatigue, mundane requests from non-technical teams or periodic updates and patches. You also get a summarized, periodic report, highlighting only the most important information that is concise, relevant and actionable.

Turn-key Delivery

Procurement
Passive infrastructure design and installation
Point-to-point testing
Datacenter build & deployment
Configuration and integration
Testing and validation

Core
Values

CORE VALUES

🌐 www.mh-enterprise.com

VENDOR AGNOSTIC

Top tier partnerships are a testament to continuous improvement and development. However, MHE understands that each digital environment is unique, and varying preferences are reasoned. MHE's position is to guide and recommend but not impose a solution.

NEEDS-DRIVEN DESIGN

Sales numbers do not motivate deals, clients' needs do. The focus is on value delivery through true fulfillment of needs.

SECURITY CENTRIC

MHE's deployments are always delivered to ensure maximum security for data, personnel and environment

ENVIROMENTALLY CONCIOUS

Wherever applicable, solutions with less carbon footprint and energy demand are always offered.

ETHICAL CODE

Never overpromise, always be transparent. Truths may cost a deal, but malpractice costs valuable partnerships

Client
Testimonials

CLIENT TESTIMONIALS

ORASCOM
INDUSTRIAL PARKS

Omar Ghaleb, MBA, ITIL
IT & Telecom Manager

"MHE's team possesses a unique mix of experience, expertise, and market understanding. Their post-sales presence is a reason for our long-standing partnership"

ABOU GHALY
M O T O R S®
MOBILITY SOLUTIONS

Mohamed Matar
Infra. Ops. Lead

"We are proud of what the technology team at Abou Ghaly Motors was able to achieve in collaboration with MHE. Our operations have never been more seamless, and our cybersecurity posture has never been as robust."

Arabize
THE CONTENT PARTNER

Manal Amin
Founder & CEO

The team is reliably far-sighted. We trusted MHE with a complete overhaul of our IT infrastructure and it has been standing strong allowing us to scale our operations with minimal increments.

MCSOIL

Ahmed Serry
IT & Innovation Lead

The effort MHE's presales team exerted to understand MCS's unique requirements was key to the exemplary performance of our off-shore and last- mile connectivity."

Contact Us

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